



Edwin J. Nolan
Director of Training and Development

December 5, 2001

To Whom It May Concern:

I am writing on behalf of Sealund & Associates with whom we have had a professional relationship for more than ten years. In that time, Sealund has provided us with classroom instruction on CBT design, instructional design work on our pharmacy technician training manuals, pharmacy computer system CBT, and cash register CBT projects.

In all cases, Sealund has done an outstanding job in meeting our requirements. They deliver what they say they will and do so on time and on budget. Whenever there have been budget or deadline overruns, it has been due to our change requests and out-of-scope issues.

Even though this is a local company for us, we conduct a lot of work remotely: phone, e-mail, fax, and so on. We also provided them with one of our platforms so they could run tests in an "Eckerd" environment. This is working out very well for us.

Sealund takes pride in their work and are very ethical and are fair-minded in all their dealings.

I can recommend them without reservation or qualification. Please feel free to contact me should you need to discuss this further.

Sincerely,

Edwin J. Nolan,